

**BIOGRAPHY****Sanjeev Patel***Chief Executive Officer**Tata Communications Payment Solutions Limited*

Sanjeev Patel is Chief Executive Officer of Tata Communications Payment Solutions Ltd (TCPSL), a wholly owned subsidiary of Tata Communications Limited. Tata Communications is a part of the \$100.09 billion Tata group. He is responsible for defining and delivering the business strategy and providing overall leadership for TCPSL's operations in India.

Sanjeev joined TCPSL in February 2013, just when the company was embarking on its next phase of growth. With over 20 years of experience in banking, he has held a broad range of leadership positions across payments, retail banking, product management, marketing and sales.

Prior to TCPSL, Sanjeev was the Executive Vice President of HDFC Bank, responsible for top-line growth including direct banking channels and strategic initiatives. He was actively involved in transforming the channel business transformation from service to sales, scaling the ATM business by 200 per cent. His experience was instrumental in synergising capabilities across large operations and manpower teams to significantly improve cost and operational efficiencies. Sanjeev has also been associated with leading organisations such as HSBC, ANZ Grindlays Asian Paints, Tata Motors and Thermax in the past.

He has been a member on influential forums such as the NPCI Steering Committee of National Financial Switch, Mobile Payments Forum of India and Interbank Mobile Payments System, all aimed at driving industry level policies.

Sanjeev was born in Bedford, United Kingdom and graduated in Electrical Engineering from the Government College of Engineering, Pune. He also holds a Masters in Business Administration from the Indian Institute of Management, Calcutta; a top ranking Asian business school.

Sanjeev lives in Mumbai with his wife and a son, and is an ardent reader. He is also a keen photographer and biker.